

# Volts and Jolts

Published monthly for the members of RED LAKE ELECTRIC COOPERATIVE, Inc.

One of the Minnkota Power Systems

SERVING THE FOUR-COUNTY AREA OF MARSHALL, PENNINGTON, RED LAKE AND POLK

and a portion of the lands of the Red Lake Band of Chippewa

VOL. 49 - NO. 14

RED LAKE FALLS (RED LAKE COUNTY), MINNESOTA 56750

**NOVEMBER 2014** 

# Off-peak members should expect average winter control hours

#### Additional Young 2 energy to help limit control hours

Last winter, the so-called polar vortex sent much of the region into a deep freeze.

Even if the cold-weather phenomenon returns this winter, members who participate in the off-peak electric heating program should anticipate an average number of winter load control hours.

Power Minnkota Cooperative, your cooperative's wholesale power provider, estimates 240 hours of dual-heat load control this winter. This

compares to the 10-year average of 255 hours and last year's total of 301 hours.

The key difference from last year is that Minnkota has increased its purchase of energy from the Young 2 power plant by about 114 megawatts capacity. As part of a long-term transaction, the additional energy from the coal-based plant will help meet peak winter demands and future load growth projec-

"The added Young 2 energy

Thanksgiving

A Time for Giving Thanks

As we gather with our families and friends

for Thanksgiving, it is fitting we reflect on

the many blessings for which we can be

thankful. We all experience difficulties but

they are few compared with the blessings

May you have an enjoyable Thanksgiving!

will reduce our exposure to the volatility of the wholesale energy market and should also help limit our hours of control," said Todd Sailer, Minnkota senior manager of energy supply.

Winter load control projections are based on reliable power plant operations and normal market conditions. Sailer warns that load control estimates can change due to circumstances such as storms, power plant outages and transmission line congestion. The availability of wind resources also has the ability to impact control hours.

"If our power supply resources perform well, we will have power to serve our loads at almost all hours during the winter season," Sailer said. "The challenge comes when we have unplanned outages or during extreme cold periods when the demand for electricity is high."

Surplus energy can typically be purchased from the regional wholesale energy market at affordable prices. With demand skyrocketing across the Midwest last winter, prices momentarily went as high as \$2 per kWh.

"Controlling load during these periods protects consumers from the volatility of the market and prevents the need to build new power plants just to serve peak loads," Sailer said. "The savings by doing this are passed on to members through the low off-peak electric rate, which is approximately half of the regular retail rate.

An off-peak system consists of an electric heating source as

its primary component. A supplemental heating source will need to operate several hundred hours or more during the winter season. Sailer said members with a well-maintained backup heating system should not notice a difference in comfort level when their off-peak heating system is controlled.

"The ability to manage costs and plan for the heating season is one of the many benefits of the off-peak electric heating program," Sailer said.

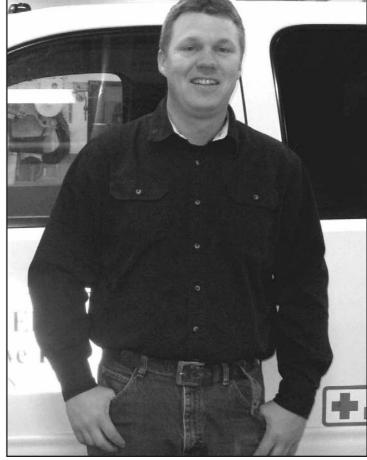
Millions of dollars have been saved due to the successful operation of Minnkota's load management system over the past 36 years.

"Load management is a vital tool for Minnkota and the associated systems to use to keep wholesale power prices competitive and winter heating bills low for retail consumers," Sailer said.

#### **Electric heat rebates** available:

Great new incentives are available for the installation of qualifying electric heating equipment. Cooperative members will receive \$20 per kilowatt (kW) installed with a maximum rebate of \$600. The system must be the primary heating source in the building and on the off-peak program with a qualified backup heating source. The system must be hard-wired; plug-in systems are not eligible.

Some restrictions apply. Please contact the cooperative's member services department for more information.



Javen Eidsmoe, of Thief River Falls, is the new Power Use Advisor at Red Lake Electric Cooperative.

# Eidsmoe joins staff at Red Lake Electric

hired Javen Eidsmoe of Thief trician with Sun Electric where River Falls as a Power Use part of his duties included work-Advisor. Eidsmoe is a native of the Roseau area and a graduate of Roseau High School.

U.S. Army and was stationed in Germany from 1999–2003. After an honorable discharge from the Army, he enrolled in a Construction Electricity course at Northwest Technical College in Bemidji and graduated with an electrician degree in 2006. Eidsmoe completed an 18 month internship at Beltrami Electric Cooperative where he gained experience in many facets of the rural electric business operation.

After his internship, Eidsmoe

Red Lake Electric recently was hired as an apprentice elecing on wind energy facilities. Eidsmoe began working for Skalsky Electric in 2006 where In 1998 Eidsmoe joined the he obtained his journeyman and masters electricians licenses. He was employed with Skalsky Electric for eight years.

Eidsmoe and his wife, Andrea, are residents of Thief River Falls and have two children, Sophia, who is sevenyears-old and Thomas, who is age four. Eidsmoe is a member of Bethany Lutheran Church, rural Thief River Falls and a member of the American Legion. He enjoys all outdoor activities and spending time with his family.

# **EPA's great force-out**

energy use, most American homes are constructed to meet building codes. Imagine if the government applied a new, more stringent code retroactively to your home which forced you to move out because your home was not sufficiently energy efficient. You would still be forced to pay the mortgage for the home you could no longer use and also pay for a new, more expensive home.

bestowed on us.

The latest proposal from the Environmental Protect Agency (EPA) will force a similar situation by fundamentally changing the rules, forcing the early shut down of many of the power plants on which electric co-ops still owe money. Not only will this plan make it difficult to provide you with affordable and reliable power, it will also leave you, our member-owners, holding the keys to power plants that can't run.

Seem unreasonable and unfair? We agree. For more than

To ensure safety and reduce 77 years, Red Lake Electric Cooperative has made strategic, long-term investments to bring affordable and reliable electricity to your home and family. Looking ahead for the long-term helps us stretch your hardearned money.

Many of our nations power plants are only about 30 years old. Some are expected to remain operational until the year 2040 or beyond. Since those initial investments for construction, electric co-ops have spent billions on emissions control upgrades. In some cases, the cost of these upgrades has exceeded the original cost of the power plant. As a result, Minnkota Power Cooperative, owned by RLEC and 10 other cooperatives, still owes money on many of these facilities, and the plants must run in order to pay off the loans.

Rather than taking our nation away from an all-of-the-above energy policy, we want to work with the EPA on practical and

reasonable solutions that balance affordability, reliability, and environmental stewardship.

You wouldn't allow the federal government to force you out of your home. Don't let them do that to the power plants built to serve you. We ask that you join us, along with the more than 800,000 supporters of America's Electric Cooperatives, in taking a stand. Together, we can remind the government that the rules they write have real world consequences. It only takes 30 seconds to speak out against this proposal and send your message to the EPA at www.Action.coop.

Lake Red Electric Cooperative is proud to play by the rules and, with your help, we look forward to providing your family with affordable power for generations to come

The proposal's public comment

period ends Dec. 1, 2014, so

don't wait too long to make your

voice heard.

#### In this month's **Volts and Jolts**

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A visit with Richard and Janet Dulka

Page 5 Another road upgrade-

another line move Page 6 Eat healthy during pregnancy Page 8

Common retirement myths

#### **QUICK TAKES**

A look at some statistics from your Red Lake Electric Cooperative

As the chart below shows, more and more Red Lake Electric Cooperative customers are enjoying the convenience and secure method of paying their monthly energy bill with Auto-Pay. To show our appreciation, customers who use Auto-pay to pay their monthly bill will automatically be entered into a \$100 drawing on December 1. For your convenience, an Auto-pay sign up sheet is included with

the bill you receive this month. Have a question about Auto-pay? Give us a call at

Red Lake Electric Cooperative today. 1-800-245-6068 or 218-253-2168.

U.S. Needs an All of the Above Strategy for Affordable and Reliable Electricity Sign up to tell the EPA to keep coal as key part of U.S. energy mix FIRST NAME \_\_\_\_\_ LAST NAME \_\_\_\_ EMAIL ADDRESS \_\_ MOBILE PHONE . (Sign up for text alerts) STATE \_ I AM A MEMBER OF \_ I authorize Minnkota Power cooperatives to communicate on my behalf regarding America's electricity challenges. RENEWABLE ENERGY S NUCLEAR POWER CLEAN COAL NATURAL GAS SIGNATURE \_\_\_\_\_

	Auto Pay Customers			
eligible for \$100 drawing				
2500 -				
2000 -				
1500 -				
1000 -				
500 -				
0 -				



## Manager's **Comments**

by Roger Johanneck



# Deer stand musings

have a Ralph Waldo Emmerson quote that says: "In the woods we return to reason and faith". The ceramic pendant with this quote was given to me by my sister who thinks I enjoy hunting, the outdoors; spending time in the woods. She knows me

I like to share that saying with the non-hunters who have asked me why I hunt. I tell them hunting/spending time in the woods has benefits beyond putting meat on the table; that for me there is a spiritual side to getting away once in a while from the daily grind and the nightly news. There is an experience from spending time afield or in the woods that can't be measured or explained.

As cold as it got this deer season, I was soon reminded however (3624003.01 Luke and Jamie Dale) that spending time in the woods is something that you can feel. It took nearly every piece of orange clothing I owned to keep from freezing in my portable deer stand. The random thoughts that kept coming and going as I waited and watched for a deer to stroll by were also helpful in keeping my mind off of the cold. My deer stand musings normally don't venture outside of deer camp but writers block has led me to share a few here.

-I spent some time thinking about the outcomes of the election recently held. Despite some not so pleasant aspects of our political process we experience from hearing all the negative campaign ads, I am grateful that I live in a country where I can vote. What will the legislative

Hanging on a wall at home, I session of 2015 hold for Red Lake Electric and other energy providers across our state and nation? Will we see an increase in mandates, experience no changes or perhaps an easing of some of these burdensome (costly) mandates that we deal with today?

> -I thought about how a number power plants in the Midwest have had to shut down some of their coal fired generation units because of slow or poor railroad service; shipments of coal are not adequate to keep all the generators humming. I was grateful at the same time thinking how Minnkota's supply of coal for their power plants does not depend on rail service because the generating plants are located in the midst of the North Dakota coal fields.

-I recalled a hunt from years ago while I was still attending college. The pre-digital photography class I was taking at the time required I shoot and develop rolls of film each week. In order to meet my assignment the days I spent hunting, my camera and I were busy capturing nature, the deer camp experience and the hunting hi-lights including photos of the deer we had taken. When back at school in the dark room developing my film, a fellow classmate noticed the photos of my week at deer camp and she became critical, saying I and my buddies had a cruel past time. I then noticed my criticizer was wearing leather moccasins. When I asked the origin of her animal hide shoes, she dispensed with the rest of the lecture. I am grateful that all of us don't hunt; the woods would be a crowded

place if we did.

-I was remembering on Veterans Day the number of coworkers here at Red Lake Electric Cooperative that I have known who were WWll veterans or had served in the military. Most of those RLEC veterans are now dead, but certainly not forgotten. I also thought about the two veterans that we had at deer camp and my many relatives that have served. Today we have two employees at Red Lake Electric that are military veterans; Mick Raymond and our newest employee Javen Eidsmoe. Thanks to my deer camp friends, family, fellow coworkers and all of our veterans for their service to our coun-

-I was thinking about the continued unrest we see in the war torn parts of the world. I was wondering if we shouldn't try reaching the terrorists by dropping from airplanes some fishing rods, tackle and discount coupons for a fly-in fishing trip to a place where they have a good chance of catching trophy fish. If we could entice them to go fishing and experience life without hate for a few days it could help them take on a new outlook on life. Heck, I'd even go with to show them how to bait their hooks or cook up a shore lunch.

-Dang it's getting cold, I wish someone from my deer camp would send me a text that they need help dragging a deer out of the woods. I've come to reason a cold hunter will do just about anything to warm up.

Have a happy Thanksgiving.



# Report from the Office

by Shirley Bregier

#### Auto Pay/Paperless **Promotion:**

You could win \$100 or a Kindle HD6 on December 1st. It's easy. All you need to do is to enroll in our Auto Pay program, the easiest, most convenient way to pay your electric bill. Enroll on or before Nov. 30, 2014 and you will then be

entered in the drawing for \$100. With Auto Pay you will continue to receive your electric statement by the 10th of each month. Your payment will automatically be withdrawn from your bank account on the 25th of each month. It's simple and free. No check to write, no envelope to prepare, no postage to deal with. No matter where you are your electric bill will be

Along with that, sign up for paperless billing and you will be entered in a drawing for a Kindle HD6. You will be notified by email when your electric bill is ready for viewing on our secure payment web site, Bill4U. Your most recent electric bill included an enrollment form. There is an enrollment form printed in the *Volts & Jolts* or you can sign up for both of these programs on www.redlakelectric.com. Click on the Bill4U logo and set up or sign into your account.

Once you have your account (2331001.05 Greg Duray) you can view your statements, check your current balance and compare your daily kWh usage. Check it out; even if your name isn't drawn for the Auto Pay or Paperless promotion you win with the convenience and efficient service provided thru these

programs. If you have any questions or concerns you can send us an email (redlake@minnkota.com) or give us a call (218-253-2168).

#### EPA comment deadline

#### nears:

Remember to make your voice heard. If you haven't already taken a moment please help keep electric bills affordable by visiting www.action.coop and tell the EPA that we need every available source of generation. If you need more information please go to www.redlakeelectic.com. Take action today.

#### Slam the Scam:

Here at Red Lake Electric we are asking you to help Slam the Scam. Rest assured Red Lake Electric will never call you to demand payment or ask for your payment information over the phone or by email. We may call you about your electric bill or to make payment arrangements but we won't ask for any bank information nor will we threaten disconnection if you don't give us

payment information immedi-

Another scam is asking members of a coop to meet them at a location other than the coop office to make an overdue payment. This is something else that we will not ask you to do. One of our employees may stop at your home however they are in an identified Red Lake Electric Cooperative vehicle. If you are unsure about the identity of a caller or someone at your door claiming to be from the power company, please give Red Lake Electric a call and we will identify the employee. If someone calls asking you for payment information, please hang up and call us or your local law enforcement right away.

With Thanksgiving being less than a week away I am reminded of how grateful I am for the opportunity to work for you, the members of Red Lake Electric Cooperative. I hope each of you has a wonderful holiday season.

Till next time, stay safe.



Red Lake Electric Cooperative's headquarters will be closed Thursday, November 27 for Thanksgiving.

In case of an electrical outage or emergency, call the after-hour phone number, 218-253-2200.

Happy Thanksgiving!

This is to certify that the primary source of heat for my residence is electricity and I am eligible for the electric heating sales tax exemption as provided by Minnesota State Law. The primary source is the source that supplies more heat than any other source for the largest period of time during the heating season.

Date	Account number	
Social Security Number		
Goolal Goodilly Trainbor		
Cianatura		
Signature		_

## **Mission Statement**

It is the mission of Red Lake Electric Cooperative to enhance the quality of life for people of our service area by consistently providing quality electric service and other valued services while holding our employees, our community and our environment in high regard.



**Red Lake Electric Cooperative, Inc.** 

One of the Minnkota Power Systems

RED LAKE ELECTRIC COOPERATIVE, Inc.

**VOLTS & JOLTS** 

(USPS 663-400)

Published monthly by the Red Lake Electric Cooperative, Inc.,

412 International Drive SW, Red Lake Falls, Minnesota

56750-0430, in the interest of its members and others.

Periodical Postage Paid at the U. S. Post Office in Red Lake

Falls, Minnesota 56750. POSTMASTER, SEND ADDRESS

CHANGES to Volts & Jolts, c/o Red Lake Electric

Cooperative, Inc., P. O. Box 430, Red Lake Falls, Minnesota

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Subscription Rate\$2.50 per year

Hidden within the text of the articles of this issue of the Volts & Jolts are the names and account numbers of some RLEC members. They will appear within the articles in parenthesis as such (9999999.99 Roger P. Member). If you find your name and account number, clip it out and send it with your next payment. You will be credited with \$5 on your

# **NOTICE**

AFTER-HOURS

**OUTAGE PHONE** 

218-253-2200

electric bill.



One of the Minnkota Power Systems

# Things you should know about your electric service

### **BILLINGS AND COLLECTION**

You will receive your energy bill on or near the 0th of each month. Payment of your monthly energy bill is due on the 10th of the month. You may pay your bill in person at RLEC during office hours, use the 24-hour drive-up drop box located next to the RLEC office, by Auto Pay, by mail or by

Bill4U on www.redlakeelectric.com. Payment must be in our office or in the mail as evidenced by the postmark on or by the 25th day of the month to avoid a late payment charge. A 1 1/2% monthly late payment charge will be computed on delinquent energy bills; the minimum late payment charge will be \$1.00.

If your payment is not received by the end of the month a notice of disconnection statement will be included in the message area on your following energy bill. The disconnection statement will give a final notice of when your electric service will be disconnected if the delinquent amount remains unpaid. If an employee is sent to disconnect your electric service a \$60 collection fee will be charged to your account, even if you pay the collector.

To have a disconnected service reconnected, all amounts owing including the \$60 reconnection fee and a security deposit must be paid. If the service must be reconnected after normal working hours a \$120 reconnection fee must be paid.

#### **BAD CHECKS**

A \$15 charge will be levied each time a check is returned because of nonsufficient funds, account being closed or payment stopped along with any applicable bank charges.

#### **OUTAGES**

In case your electricity goes out, please do the following: 1. Check your fuses or breakers at the yard

pole or meter pedestal. 2. Call your neighbor to see if they are out

of electricity also.

3. Call the RLEC office (218-253-2168 or 1-800-245-6068) during working hours or 218-253-2200 after hours.

# **METER TESTS**

RLEC has a schedule in place to have its meters periodically tested for accuracy. Results from these tests show that meters generally slow down with age; however, if you think that your meter is recording too much usage, RLEC will test it for accuracy. You must pay a test fee in advance of the test. If the meter test shows that the meter was inaccurate, the test fee will be refunded to

#### STOPPED METERS

If you find your meter has stopped and you are using electricity, please contact the office immediately so we can replace it. Average consumption will be billed to the member for the time the meter was stopped so there is no advantage in not reporting a stopped meter.

#### **METER READINGS**

An automated meter reading system is utilized to obtain monthly meter readings. Although the system is normally reliable, that is always a chance that the correct reading has not been transmitted to the office for billing. Customers should periodically read their meter and compare it to the reading on the billing statement. If the actual reading is not close to the billing statement reading, please call the office. Keep in mind that the reading on

# your bill is from the end of the month. GENERAL SERVICE RATES

Facilities charge variable \$27 to \$35 month April-December . . . . . . . . . . . . . 9.5¢ Kwh January-March . . . . . . . . . . . 9.9¢ Kwh Long term off peak . . . . . . . . . . . . 5.5¢ Short term off peak . . . .7.5¢

Off-peak equipment charge, \$5.50/month per heat meter.

Multiphase users add \$22/month cost of serv-

ice charge.

Standby, \$12/month (meter disconnected but the power line remains; standby is not available on services larger than 15 KVA transformer

Security light: LED, \$8/month; High pressure sodium, \$8/month; mercury vapor, \$9/month; water heater flat credit, \$7/month (January-April billing)

# Recipe Corner

#### **Caramel Oatmeal Chewies**

- 1 3/4 cups Quaker Oats (Quick or Old Fashioned,
- uncooked) 1 1/2 cups all-purpose flour
  - 3/4 cup packed brown sugar
- 1/2 tsp. baking soda
- 1/4 tsp. salt (optional)
- 3/4 cup (1 1/2 sticks) margarine, melted
- 1 cup chopped nuts
- 1-6 oz. pkg. (1 cup) semi-
- sweet chocolate pieces
  - 1-14 oz. bag vanilla caramels 1/4 cup water

Heat oven to 350°F. Grease 9x13 inch baking pan. Combine first five ingredients. Add margarine; mix until crumbly. Reserve 1 cup for topping; press remaining mixture onto bottom of prepared pan. Bake 10 minutes; cool. Top with nuts and chocolate pieces.

In medium saucepan, melt caramels with water over low heat; stir until smooth. Remove from heat. Drizzle over chocolate pieces to within 1/4 inch of pan edges; sprinkle with reserved oat mixture. Continue baking 15 to 18 minutes or until light golden brown. Cool. Chill until chocolate is set. Cut into bars. Store tightly covered in cool, dry place.

#### Wild Rice Soup (Crockpot)

- 1 1/2 cup cooked wild rice 1/2 lb. bacon - diced, fried and drained
- 1 chopped onion sauted in bacon drippings
- 1/2 lb. shredded cheddar
- 2 cans cream of potato soup 1 qt. Half & Half

Put all together in crockpot. Keep on low until cheese melts.

Add salt and pepper to taste.

## **Turkey Tetrazzini**

6 Tbsp. butter

Cook slowly 4-5 hours.

- 6 Tbsp. all-purpose flour
- 1/2 tsp. salt 1/4 tsp. pepper
- 18 tsp. cayenne pepper 3 cups chicken broth
- 1 cup whipping cream
- package (1 pound) linguine, cooked and drained

- 4 cups cubed cooked turkey 1 cup sliced fresh mush-
- 1 jar (4 ounces) diced pimientos, drained
- 1/4 cup chopped fresh pars-
- 4 to 5 drops hot pepper sauce 1/3 cup grated Parmesan

In a saucepan over medium heat, melt the butter. Add the flour, salt, pepper and cayenne; stir until smooth. Gradually add broth; bring to a boil. Cook and stir for 2 minutes or until thickened. Remove from the heat; stir in cream. Mix 2 cups of sauce with linguine; pour into a greased 13-in. x 9-in. x 2-in. baking dish. Make a well in center of noodles, leaving about a 6in. x 4-in. space. To the remaining sauce, add turkey, mushrooms, pimientos, parsley and hot pepper sauce; mix well. Pour into the center of dish. Sprinkle with Parmesan cheese. Cover and bake at 350° for 30 minutes. Uncover and bake 20-30 minutes more or until bubbly and heated through.

**Yield:** 8-10 servings.

#### **Herb-Rubbed Turkey**

- 2 Tbsp. rubbed sage 1 tsp. salt
- 2 to 3 tsp. pepper
- 2 tsp. curry powder 2 tsp. garlic powder
- 2 tsp. celery seed 2 tsp. dried parsley flakes
- 1 tsp. paprika
- 1/2 tsp. ground mustard
- 1/4 tsp.ground allspice
- 3 bay leaves, crumbled 1 turkey (14 to 16 pounds)

In a small bowl, combine all of the seasonings; mix well. Rub half the seasoning mixture in the cavity of the turkey. Rub remaining mixture over the turkey skin. Tie the drumsticks together and place turkey in a roasting pan. Roast using your

meat thermometer reads 185°. **Yield:** 12-14 servings.

favorite cooking method until a

#### **Turkey Parmesan Baked** Rotini

#### **Sauce ingredients:**

- 2 1/2 cups whole milk
- 1 1/2 cups turkey stock

- 1/3 cup butter
- 3 Tbsp. flour
- 1/4 tsp. black pepper 1/2 tsp. sea salt
- 2 Tbsp. dry summer savoury (or 1 tsp. dry thyme)
- 2 Tbsp. Dijon mustard 3 cups uncooked rotini pasta

#### **Remaining ingredients:**

- 3 cups uncooked rotini pasta 3 cups leftover cooked
- turkey, cut in chunks 1 cup freshly grated parmesan cheese
- 3 cups grated low fat mozzarella cheese
- 1 cup chopped button mushrooms (optional)
- 1 large roasted red pepper, chopped (optional)

8 slices precooked bacon, cut in small pieces

In the microwave oven, scald the milk and turkey stock until almost boiling. In a medium saucepan over medium heat, cook together the butter flour pepper and salt for 2 minutes. Whisking constantly, slowly pour in scalded milk and turkey stock. Continue to cook for 2 more minutes stirring constantly. Stir in the savoury and mustard. Set the sauce aside.

Cook the pasta just to al dente in boiling salted water. Drain and set aside. Grease the bottom and sides of a large casserole dish. Place half of the cooked rotini pasta in the bottom of the dish. Layer the casserole with half the turkey, half the parmesan cheese, half the bacon, and half the sauce. Repeat these layers and top with the grated mozzarella cheese.

Bake at 350° for 45 minutes to an hour or until the casserole is bubbling and the top is golden

**Yield:** 8-10 servings.

#### **Pumpkin Cheesecake with Salted Caramel Sauce**

- 1 3/4 cups crushed graham crackers (from 14 sheets)
- 1/3 cup packed light-brown
- 6 Tbsp. salted butter, melted 3 (8 oz) pkg. cream cheese, softened (Philadelphia is recommended)
- 1 cup packed light-brown sugar

- 1/2 cup granulated sugar 3 Tbsp. all-purpose flour
- 1 tsp. ground cinnamon 1/2 tsp. ground nutmeg
- 1/2 tsp. ground ginger
- 1 1/2 cups pumpkin puree 1 1/2 tsp. vanilla extract
- 2 large eggs
- 3 large egg yolks

#### **Topping:**

Salted caramel sauce, store

Sweetened whipped cream, for serving (optional)

To prepare crust: Preheat oven to 350°. In a large mixing bowl, mix together crushed graham crackers and light-brown sugar (be sure to break up any clumps of the brown sugar). Pour in melted butter and mix until mixture is evenly coated. Firmly press mixture into the bottom and sides of a 9-inch spring-form pan coming within about 1-inch of the top edge. Bake in preheated oven for 8-9 minutes until lightly browned. Remove from oven and allow to cool while preparing filling. Reduce oven temperature to

To prepare filling: In a large mixing bowl, using an electric hand mixer set on low speed, blend together cream cheese, light-brown sugar and granulated sugar until smooth, about 30 seconds. Mix in flour, cinnamon, nutmeg and ginger. Add in pumpkin and vanilla and mix on low speed just until combined. Add in whole eggs one at a time, mixing after each addition just until combine, then add in egg yolks and mix just until combine. Lift and tap mixing bowl against the counter several times to release air bubbles from mixture. Pour mixture into graham cracker crust and bake in preheated oven (325°) for 1 hour, then turn oven off and allow cheesecake to rest in oven 25-30 minutes (without opening oven door). Remove from oven and allow to cool 15 minutes, then cover with plastic wrap and chill 5 hours. Slice and drizzle each serving with salted caramel sauce then top with optional sweetened whipped cream. Store in refrigerator in an airtight container.

Yield: 10 servings.

# From the Mail Bag

#### Dear RLEC,

The Newfolden Department would like to say THANK YOU! for your donation of \$1,000 to be used toward the purchase of a new one-ton rescue truck. Your generosity is greatly appreciated. Thanks again!

> Sincerely, **Dave Bennett Newfolden Fire Chief**

#### Dear RLEC,

The Pennington County Little Brother/Little Sister Program would like to express our deep appreciation for the Operation Round-up Grant. The funds will allow us to expand our Pilot Program as we continue to work toward building our organization.

> **April Ballard** Little Brother/Little Sister **Coordinator, Challenger** Preschool

#### Dear RLEC,

Thank you for your recent generous donation. Your contribution will help us achieve our goal in the construction of our veterans memorial park.

Sincerely, The Goodridge Veterans **Memorial Park Committee** Aldon Hyland, President

#### Dear RLEC,

To the RLEC Board of Directors Trust and customers of RLE Operation Round Up, thank you for the grant money of \$1,000. This money will be used to purchase pagers that are greatly needed by our volunteer firefighters. Thank you again, and remember to keep checking your CO and smoke detectors.

Sincerely. **Thief River Falls Fire Department Barry Newton, Co-Fire** 

# **Unwrap winter** energy savings

#### By Amber Bentley

The holidays are upon us! It's that special time of year when we spend a great deal of time with friends and family, either in the kitchen or out and about shopping for the perfect gift. As you find yourself wrapped up in the holiday excitement, Red Lake Electric Cooperative reminds you of a few ways to be energy efficient during this busy time of year.

#### **Cooking efficiently**

- Be kind to your oven. Every time you open the oven door to check on that dish, the temperature inside is reduced by as much as 25 degrees. This forces the oven to use more energy in order to get back to the proper cooking temperature. Try keeping the door closed as much as possible. Also, remember to take advantage of residual heat for the last five to 10 minutes of baking time – this is another way to save energy use. If you're using a ceramic or glass dish, you can typically set your oven 25 degrees lower than stated, since these items hold more heat than metal pans.
- Give your burners some relief. The metal reflectors under your stovetop burners should always be clean. If not, this will prevent your stove from working as effectively as it should.
- Utilize small appliances. During the holidays, the main appliances used are the oven and stovetop. Try using your slow cooker, microwave, toaster oven or warming plate more often. This will result in substantial energy savings.

#### Home efficiency

- Take advantage of heat from the sun. Open your curtains during the day to allow sunlight to naturally heat your home, and close them at night to reduce the chill from cold windows.
  - Find and seal all air leaks.

around chimneys, cracks near doors and windows and any unfinished places. • Maintain your heating sys-

Check areas near pipes, gaps

- tem. Schedule services for your heating system before it gets too cold to find out what maintenance you may need to keep your system operating efficient-
- Eliminate "vampire energy" waste. When you are not using an appliance or an electronic, unplug it to save energy. Power strips are definitely a good investment for your home.

### **Efficient shopping**

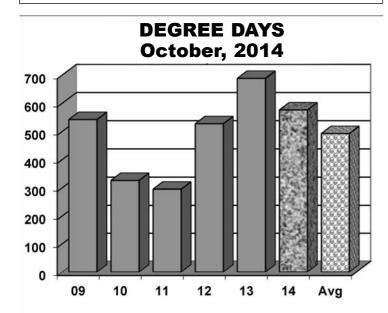
- Purchase LED holiday lights. A string of traditional lights uses 36 watts of power and a string of LED lights only uses 5 watts. They can even last up to 10 times longer.
- Ask for Energy Star-rated TVs and appliances. This will save you a lot of power use because the standby-mode is lower and the device will use less energy overall. • Combine errands to reduce
- the number of small trips. To-do lists seem to pile up around this time of the year. Believe it or not, (6021004.01 Gervais Township Hall) several short trips in the winter can use twice as much fuel as one longer trip covering the same distance as all of the shorter ones.

Being energy efficient is usually not top priority when celebrating the holidays, and most of us don't realize the lack of efficiency until the next bill comes in. Prevent your post-holiday shock this year by thinking creatively and remembering all of these tips.

Amber Bentley writes on energy efficiency issues for the National Rural Electric Cooperative Association, the Arlington, Va.-based service arm of the nation's 900-plus consumer-owned, not-for-profit electric cooperatives.

# **DEGREE DAYS**

To determine degree days, you must calculate the daily mean temperature for the time period you are measuring. Degree day computation is based on the assumption that a building does not require any heat if the outside temperature averages 65 degrees during a 24-hour period. To obtain a degree day figure, the high temperature and the low temperature for the day are added and the total divided by two. That figure is then subtracted from 65. For example, if the high temperature was 30 degrees and the low temperature 10 degrees, the figure would be 30+10=40: 40/2=20: 65-20=45. This would be a 45-degree day. The higher the degree day figure, the more heat required to warm your home.



#### **September 1 to October 31** 900 800 700 600 500 400 300 200 100 09 11 12 13 14

**Year To Date** 



## Red Lake Electric Cooperative, Inc. **Operating Report** MONTHLY COMPARISON

SEPTEMBER SEPTEMBER 2013 Total Revenue ......\$1,025,888 \$ 1,031,004 Total Margins ......\$ (18,380) \$ (12,129)Cost of Power.....\$ 729,364 \$ 780,725 KWH's Purchased.....\$ 9,550,054 \$ 9,646,385 Capital Credits Paid to Estates ..\$ 5,963 Average outage time in minutes per member

YEAR TO DATE COMPARISON SEPTEMBER SEPTEMBER 2013 Total Revenue ......\$10,240,194 \$10,605,799 Total Margins......\$1,051,820 \$ 765,508 Cost of Power ......\$7,084,006 \$7,598,876 KWH's Purchased ......98,648,938 105,857,103 New Service Connections ......38 Customers Served......5,251 5,304 Capital Credits Paid to Estates ..\$ 54,329 90,972 \$ Average outage time in minutes 170 per member Miles of Line Overhead......2,324 2,323 Underground ......256 264



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# **VOLTS AND JOLTS FEATURE OF THE MONTH**

# A visit with Richard and Janet Dulka

By Evelyn Glass

Driving into the well-maintained farm yard of Rick and Janet Dulka I was greeted by their welcoming committee. Max and Ruby gave joyful barks and wagged their tails in greeting. It was the beginning of a delightful meeting with satisfied members of Red Lake Electric Cooperative.

Rick spent 20 years in the army and served in 21 countries. A few of the areas where he served were in Desert Storm, Saudia Arabia, Kuwait, Korea and Germany. He trained for Special Forces. When I asked about the injuries which still are very evident he said he preferred not to talk about them. Janet, also a career army service person, spent 22 years in the service. She was stationed in: Germany and the Netherlands and stateside.

Rick and Janet are the proud parents of four children, three daughters and one son. They are: Heather Baker who lives near her parents; Jessica Pierce, Moorhead; Elizabeth Dulka, Colorado; and Joshua Dulka who lives in the Gonvick area. Janet and Rick have been married 16 years and have five 'perfect' grandchildren.

Ten years ago, after they both retired from their careers with the army, they were making the decision as to where they would live and what they would do in the coming years. Since Janet was from Pennsylvania and her mother lived in South Carolina, Rick assumed she would like to stay in the South. Instead she surprised him by suggesting they come to Minnesota and buy his parents farm. They followed Janet's suggestion and bought the farm where his parents, Jim and Kathy Dulka lived. Remodeling the house to their liking, they then proceeded to turn the former pig barn into the cabinet shop. Adding on a large area to the back they enlarged their space which gives them room to work.

Rick began cultivating his creative abilities while in the

army where he used the wood from palettes to make smaller items such as shelves, toys, etc.

Operating under the name "Deerpark Creations," Rick and Janet have built their business of creating cabinets for homes, businesses and even fish houses. In other words pretty much whatever the customer wants or needs. Rick made the statement that is the theme of their work. He said, "We make women's dreams come true."

Deerpark Creations has been in business for ten years. Their main method of advertising is via word of mouth as happy customers refer them to their friends and acquaintances.

I was introduced to their partner, Galen Peters, who lives with his wife Jodi on a farm near them. Rick jokingly, introduced Galen as his brother who happened to have a different mother. They have worked together for the past two years.

A wide range of woods are used in their projects. Some of them are: pine, cherry, cedar, oak, alder and hickory. Most of their wood is purchased from Rennebergs out of Menagha, Minn. They use other resources for the slides, soft close hinges and other hardware. The manmade solid surfaces used for counter tops are acrylic and resemble granite and marble.

Rick said they have their own line of cabinets made from top quality products. He frequently tells his customers who have special requests, "you design it and we will build it." The cabinet doors are available with raised panels or flat fronts. They also make full sized doors to specifications, including raised panels and flat ones.

Among the many things made at DeerPark Creations are: desks, benches, little rocking chairs for children and several other items which a customer desires and/or needs. The first thing I saw as I walked into their cabinet shop was a creative wood feature designed to be hung on the wall. It consisted of a tree carved in wood with a

frame surrounding the carving. Also included was the name of the family it had been made for and an adage to live by. Rick told me it was a piece their daughter designed for her home. Then he proceeded to show me the machine with which they did the carving. The CNC or Computer Numeric Code machine is a marvel to watch as it follows the directions it has been programmed to do.

It was intriguing to see the large piece of wood held in place on the design table by the suction of a vacuum from beneath the main table. The work of the CNC machine was truly a good demonstration of the capabilities of a computer directed machine.

Recently the business has purchased several machines which make the work go faster and provides the necessary tools to create a better product.

Janet has been an important part of the business involved among other aspects with the finishing of the wood products. Whether the products are designed to be bathroom cabinets, kitchen cabinets or for a fish house they are all treated with care and testify to the professionalism of their work.

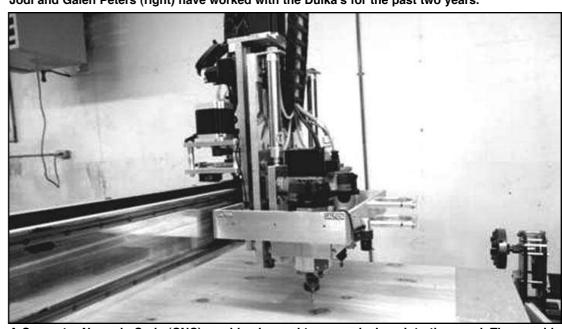
As with any growing business there are plans to implement new ideas and enlarge the office and working area. The plans for further expansion include moving the front part of the shop to the back and adding a new office and display room. (Since my visit expansion/remodeling project is underway.)

The philosophy of Deerpark Creations is: deliver a good product, never lie and work together to produce what the customer is looking for in their cabinets. Team work brings suc-

For further information and pictures of some of their products check their website; www.deerparkcreations.com



Rick and Janet Dulka (left), owners of Deerpark Creations, have been in business for 10 years. Jodi and Galen Peters (right) have worked with the Dulka's for the past two years.



A Computer Numeric Code (CNC) machine is used to carve designs into the wood. The wood is held in place by suction beneath the table.



A finished project from Deerpark Creations is this family tree which was designed by Rick and Janet's daughter. As Rick stated, "You design it and we will build it."



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One of the Minnkota Power Systems



One of the new pieces of equipment, a Bobcat skid steer, is being used along with a pole clamping attachment to remove the old poles.

# **AUTO PAY OFFERED BY RLEC**

Red Lake Electric Cooperative is pleased to offer you Auto Pay. Now you can have your monthly energy bill paid automatically from your checking or savings account. You can receive the Auto Pay service by completing the Auto Pay sign-up sheet and returning it to Red Lake Electric Cooperative.

The Auto Pay service is free of charge. Not only is this service free, you will eliminate the expense of writing a check, postage to mail your payment and no more late payment penalties because your bill will be paid on time, every month, for you.

Your payment will be automatically made for you on the 5th of each month. If the 5th

falls on a weekend or holiday, the payment will be made on the next business day. You will continue to receive your monthly energy bill as you have in the past, indicating the amount that will be withdrawn from your bank account. The proof of your payment will appear on your bank statement and your next month's energy

If you have any questions about the Auto Pay please call RLEC at 800-245-6068 or

#### bill statement. Continue to pay your monthly bill until you are notified on your bill that the Auto Pay has been set up for you.

# **Another road upgrade - Light-duty** another line move

Road upgrades within Red Lake Electric Cooperative's service territory have been ongoing for many years.

This past (5124001.01 Errol Rustan) we were requested by Marshall County to move our overhead power lines for road reconstruction. The county is widening

County Road 6 from County Road 8 west past Highway 59 into PKM Electric's service territory.

RLEC had 2.5 miles of line along the route that were replaced with new line and poles, some of which were more than 60 years old.



RLEC lineman Aaron Derosier is untying the wires on the old

# extension cords have their limits

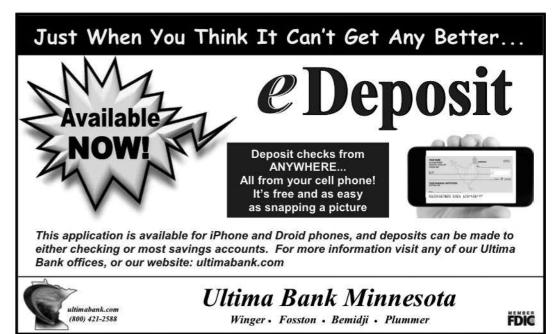
Winter is commonly the season when extension cord use is at its peak. Both inside the home and out, extending power to temporary heaters or holiday lighting displays are common application. But when the decorations come down, don't use those same light-duty cords for mismatched applications elsewhere.

Extension cords with a small wire size (16 gauge or smaller) will overheat if used to power electric heaters, high-wattage halogen lights, or other loads that draw large amounts of current. The fire hazard becomes even greater when cords are covered by rugs or other material that traps the heat.

In addition, a lightweight cord that extends power long distances will experience voltage drop from one end of the cord to the other. All conductors (wires) have a resistance to the flow of electricity. If the wire size is small and the cord is long, the voltage will drop to a level that shortens the life of

## Extension cords.

continued on page six



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RLEC ELECTRIC ACCOUNT #

NAME (PRINT)

**ADDRESS** 

TELEPHONE #

NAME OF FINANCIAL INSTITUTION

CHECKING ACCOUNT #

SAVINGS ACCOUNT #

SIGN HERE TO AUTHORIZE

Please return this authorization form with a blank, voided check to: Red Lake Electric Cooperative, P.O. Box 430, Red Lake Falls, MN 56750



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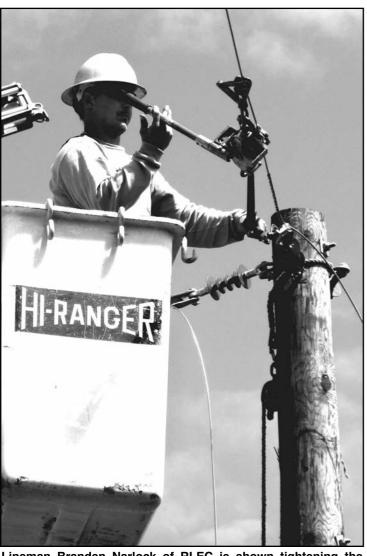
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Park Place Mall, Red Lake Falls



Lineman Branden Narlock of RLEC is shown tightening the conductor on one of the new corner poles.

# LOOK UP **POWER LINES MAY BE OVERHEAD**



Thank goodness for Goodman

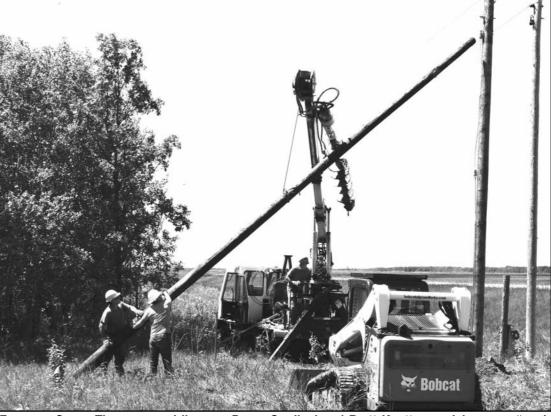
ufacturing Company, L.P., Houston, Texas

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Foreman Casey Thronson and linemen Darcy Cardinal and Brett Knott are raising up a "push pole" that will be used to temporarily hold the tension on one of the tap lines. When road construction is completed a permanent anchor will be installed in the new ditch and the pole will be



RLEC employees Casey Thronson and Brett Knott are shown securing the push pole to the new line pole.

# Eat healthy during pregnancy: Quick tips

Making smart food choices can help you have a healthy pregnancy and a healthy baby.

Don't forget breakfast.

• Try fortified ready-to-eat or cooked breakfast cereals with fruit. Fortified cereals have added nutrients, like iron or cal-

• If you are feeling sick, start with 100 percent whole-grain toast. Eat more food later in the

Eat foods with fiber.

- Vegetables and fruits, like green peas, spinach, pears, and bananas
- Whole grains, like brown rice and oatmeal
- Beans, like black beans and kidney beans

Choose healthy snacks.

• Low-fat or fat-free yogurt

with fruit • Whole-grain crackers with

fat-free or low-fat cheese Take a prenatal vitamin

with iron and folic acid every day.

Iron keeps your blood healthy. Folic acid (4224009.02 George R. Sodon) helps prevent some birth defects. Talk with your doctor or nurse about a prenatal vitamin that's right for you.

Eat eight to 12 ounces of seafood each week.

- A three-ounce serving is about the size of a deck of cards. • Eat a variety of seafood two
- to three times a week. Avoid fish and shellfish with high levels of mercury.
- Don't eat shark, swordfish, king mackerel or tilefish. • Canned light tuna has less mercury than albacore (white) tuna. If you choose albacore,
- limit it to six ounces a week. • Fish that are low in mercury include salmon, sardines and

shrimp. Stay away from soft

cheeses and lunch meats. Some foods may have bacte-

ria in them that can hurt your baby. Don't eat:

- Soft cheeses like feta, Brie
- and goat cheese • Uncooked or undercooked
- meats or fish (like sushi) • Lunch meats and hot dogs, unless they are heated until steaming hot

Limit caffeine and avoid alcohol.

• Drink decaffeinated coffee or tea.

• Drink water or seltzer instead of soda. Don't drink alcohol.

Source: Health Finders

## Extension cords,

from page five

electric motors, and reduces the performance of appliances. This is particularly true when two or more extension cords are strung together.

The simplest rule of thumb is: only use light-duty extension cords for indoor lights and small appliances (reading lamps, holiday lights, radios, counter-top appliances, etc.). For all other applications, use larger diameter cords, having wire sizes of 12 gauge or greater (gauge designates wire thickness). When checking extension cord labels, remember that the smaller the gauge number, the larger the conductor diameter. For example, a 12 gauge wire is thicker than a 14 gauge wire.

As a final tip, sunlight and temperature extremes slowly degrade the outer insulation on extension cords over time. If a cord is cracked, brittle, or separated anywhere, throw it away. The costly hazards of keeping a damaged or undersized cord far outweighs the expense of a new

> Source: Rural Electricity Resource Council



This view shows the old line, which was leaning towards the road, and the new line constructed next to it. Foreman Casey Thronson is shown disconnecting the tap line to one of our members in order to attach it to the new line.

## Don't want to write a check? Want to save on postage?

Red Lake Electric has a new payment option to make paying your bill easy. This service is free. Sign up is simple. Go to www.redlakeelectric.com and click on the Bill4U icon. There is now an app for your smartphone. Just go to your app store and download the free app.

payments 24 hours a day directly from your checking or savings account eliminating the cost of the check and postage. Bill4U allows you access to your billing statements at any time. Bill4U allows you to view and compare

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For Sale: Goodman propane furnace (upflow). 90,000 BTU - asking \$100. Call 218-681-

For Sale: Target stands for you. Put your paper target on and sight in your rifle. Only \$6 each. Call 218-681-2109.

For Sale: 8-year-old Arabian mare - \$500. Will email pics upon request. Call 218-681-

#### Misc

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/ww.sollie.net

## **Help Wanted**

The Gazette newspaper in Red Lake Falls is looking to hire a part-time reporter to cover City Council, School Board and County Commissioner meetings, sporting events and misc. To apply stop in for an application, email rlfgaz@gvtel.com or call 218-253-2594.

#### **HELP WANTED Sales Manager**

The Red Lake Falls Gazette is seeking a sales manager. Tasks include selling advertising, composing display advertising, maintaining relationships with the businesses in Red Lake Falls, distribution, production quality. Must be reliable, self starting and able to meet weekly deadlines. Hourly wage and commission. Hours are flexible. Will train. Apply at the Gazette office.

For more information. contact Rod 253-2594

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253-2091

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Mail or bring your ads to the RLEC office by the tenth of the month. Commercial ads are 10¢ per word with a minimum

Member want ads are FREE. One want ad per member per

Please PRIN'

Your Name, Address and Phone Number. Mail with your power bill payment, if you prefer, or fax to 218-253-2630.

# December 1, 2014 MEMBERS WHO USE AUTO-PAY ARE AUTOMATICALLY ENTERED Auto-Pay is the easiest, most efficient way to make and process your monthly bill payment at Red Lake Electric Cooperative and we want to show our appreciation to the 1,930 members who currently use it. If you are using Auto-Pay or sign up for Auto-Pay by Nov. 30 you are automatically entered in the \$100 drawing. Sign up on Bill4U for paperless billing and you will also qualify to be entered in the drawing for a Kindle HD6. Questions about Auto-Pay? Give Red Lake Electric Cooperative a call at 1-800-245-6068 or 218-253-2168 or e-mail redlake@minnkota.com.

# Common retirement myths

By Allison Goldberg

Whether you're decades or even years away from retirement, it's a great time to evaluate or reevaluate your situation to plan for your future. Just be certain to avoid these common myths.

MYTH: I'm young and don't need to worry about retirement savings yet.

FACT: The younger you are when you start saving, the lower percentage of your income you need to save each year to reach your goals. Your retirement savings' compounding interest adds more to your principal the earlier you begin saving.

In the graph to the right, which assumes a seven percent annual return, Chris, who invests for a longer period than either Susan or Bill, retires with greater savings. However, Susan invests for only 10 years but starts saving at an earlier age than Bill. She saves more than Bill even though he invests for 30 years beginning at age 35. How? Susan takes advantage of the savings-growing impacts of compounding interest.

MYTH: By the time I'm 50, it's too late to make a difference in my retirement planning.

FACT: The average 50-yearold has roughly 30 years or

more of investing potential; changes made now can have a large impact on your financial future, especially if you consult with a trusted professional advisor to ensure you have a workable plan.

Try to contribute the yearly maximum to your retirement investment vehicle, and take advantage of the catch-up payments allowed for people over 50. You might consider changing your spending habits, too. By reducing expenses now, you'll put more money into your retirement savings and adjust to living on less, which will help your savings last longer.

MYTH: I should prioritize saving for my child's college education above saving for retirement.

FACT: While wanting to save for your child's education is understandable, your priority probably should be saving for retirement. Ways to support your child's educational goals include (4506008.07 Mike and Cynthia Wavra) providing guidance on college choice, helping them find grant and scholarship opportunities and providing financial support once you feel confident that you have provided sufficient contributions to your retirement savings.

Consider that being able to self-fund your retirement—so that you won't need to rely financially on your child in the future—is as great a gift as helping to pay for college today.

MYTH: Social Security will replace a significant amount of my income.

FACT: Baby Boomers can expect Social Security to account for 41 percent of their retirement income, but that drops to 33 percent for Generation X and 25 percent for Millennials. In 2014, the average monthly Social Security benefit for a retired worker is \$1,294 before taxes and for a retired couple is \$2,111 before

To learn more about your personal Social Security benefits, try the Social Security Retirement Estimator or create an account for personalized retirement benefit information at SocialSecurity.gov.

MYTH: Medicare will take care of all my necessary medical

FACT: Health costs can be a significant burden. Medicare covered just 48 percent of an enrollee's health care costs on average in 2010. The average Medicare beneficiary spent \$4,734 out of their own pocket

on health care, and the average cost of Medigap premiums was \$2,200 per year. However, premiums vary by age, and the average 80-year-old paid 52 percent more for Medigap coverage than the average 65-year-old.

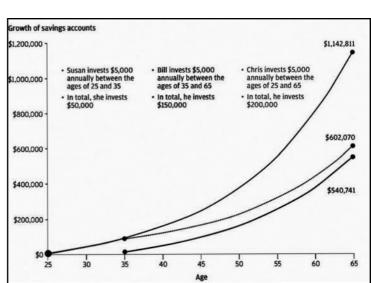
Most long-term care services aren't covered by either Medicare or Medigap and can be expensive. The 2012 national average annual cost for an assisted living facility was \$42,000 and, for a nursing home, the national average annual cost was \$90,520 for a private room or \$81,030 for a semi-private room.

MYTH: All I need to know about planning for retirement I can learn from my friends, coworkers or the Internet.

FACT: You'll do yourself and your family a favor (6131001.03 Clayton Larson) by consulting with a trusted professional retirement planner in order to properly grow your nest egg. Different people have different incomes, histories and goals than you, so their advice may not be best for achieving your goals. In addition to seeking advice from friends and coworkers, take the name of the investment or retirement professional they trust.

Sources: J.P. Morgan, Social Security Administration, Merrill Lynch, Kaiser Family

Foundation, MetLife Allison Goldberg writes and edits employee benefits-related materials for the Insurance & Financial Services Department of the National Rural Electric Cooperative Association, the Arlington, Va.-based service arm of the nation's 900-plus consumer-owned, not-for-profit electric cooperatives.





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# Power SAVERS

# RESIDENTIAL Rebates

### Residential Prescriptive Program

This program is designed to provide end-use consumers with a quick and easy way to choose high-efficiency equipment at the time of normal equipment replacement or major renovations. Some of these technologies include:

Lighting and Appliances		
ENERGY STAR* CFL Lamps	\$2/bulb Max. 12 per customer	
ENERGY STAR LED Screw-In Bulb	Replace incandescent bulbs with screw-in ENERGY STAR LED bulb	\$7/bulb Max. 12 per customer
LED Recessed Downlights (complete fixture)	Replace 60-125W incandescent. Must be ENERGY STAR-approved	\$25/install
LED Recessed Downlights (screw-in replacement kit)	Replace 60-125W incandescent. Must be ENERGY STAR-approved	\$15/install
Clothes Washer	ENERGY STAR	\$50/unit
Electric Water Heater	Minimum 80-gallon total capacity, EF ≥0.91. Must be controlled under the utility's load management program	\$150/unit
ENERGY STAR Refrigerator	ENERGY STAR	\$25/unit
ENERGY STAR Refrigerator (with recycling of old refrigerator)	ENERGY STAR	\$50/unit
ENERGY STAR Freezer	ENERGY STAR	\$25/unit
ENERGY STAR Freezer (with recycling of old freezer)	ENERGY STAR	\$50/unit
Heating, Ventilation Air Cond	itioning (HVAC) Measures	
Programmable Thermostat		\$25/unit
Air-Source Heat Pump (ASHP)	ENERGY STAR or 14.0 SEER / 8.2 HSPF	\$400/unit
Supplemental Heating Source for ASHP	Must modulate to allow ENERGY STAR-rated ASHP to operate down to 5°F, and be on load control	\$500/unit
Furnace (Air Handler) with ECM Blower	Furnace with ECM blower	\$150
Mini-Split/Ductless ASHP	15 SEER	\$500
Geothermal Ground-Source Heat Pump Open Loop <135,000 BTUH @ 59°F	16.2 EER /3.6 COP	\$200/ton Max. incentive \$2,500/home
Ground-Source Heat Pump Closed Loop <135,000 BTUH @ 77°F	14.1 EER /3.3 COP	\$400/ton Max. incentive \$5,000/home
Replacement Geothermal Ground-Source Heat Pump Open Loop <135,000 BTUH @ 59°F	16.2 EER /3.6 COP	\$100/ton Max. incentive \$1,250/home
Ground-Source Heat Pump Closed Loop <135,000 BTUH @ 77°F	14.1 EER /3.3 COP	\$200/ton Max. incentive \$2.500/home

s required to receive incentive. Replacing only the compressor will not qualify for the incentive. If equipped with backup electric heat, home must be on load control or demand billing per local utility offerings

\*Rebate offerings are good through December 31, 2014.



## **ALL REBATES APPLIED!** PRICE INCLUDES INBOUND FREIGHT AND SETUP!

CROSSOVER

XF 1100 SP (Last One)

XF 1100 SP LTD (Last One)

2013 MODELS - NEW with Warranty

2011 MODELS - NEW with Warranty MSRP SALE Z 1 SP 4-STROKE (One each color) \$11,199 \$8,199 Z 1 TURBO SP 4-STROKE (Last One) \$13,999 \$10,199 Z1 TURBO EXT 4-STROKE (Last One) \$13,999 \$10,199

2012 MODELS - NEW with Warranty PERFORMANCE \$7,199 \$5,799 F8 LXR (NO ES) \$11,499 \$9,299 F 1100 SP LTD 4-STROKE \$11,199 \$8,799 CROSSOVER XF 1100 SP 4-STROKE \$11,099 \$8,599 \$11,399 \$8,799 XF 1100 SP LTD 4-STROKE

M 1100 153" 4-STROKE (Lost one) \$10,899 \$8,199 M 1100 SP 153" 4-STROKE (Last one) \$11,199 \$8,399

XF 100 TURBO SP 4-STROKE (Last one) \$13,799 \$10,299

XF 800 CROSS TOUR (Last One) XF 1100 TURBO LXR (1 Each Color) \$13,649 \$11,099 CROSSOVER PERFORMANCE F 1100 LXR (Last One) F1100 SP F1100 SPLTD F 800 LXR (Last One) F 800 SP (1 EACH COLOR) F1100 TURBO SP RR (Last One) \$15,399 \$12,199

\$12,999 \$10,899 M 6000 153" SP (Last One) XF 7000 137" LXR \$10,799 \$9,099 \$11,249 \$9,499 \$11,549 \$9,799 \$12,149 \$10,099 XF 8000 137" LXR ES F 570 (Last One)

MSRP SALE

\$11,399 \$9,499

\$11,699 \$9,899

\$12,249 \$10,199 XF 7000 137" SNO PRO (1 EACH COLOR) \$12,849 \$10,649 XF 7000 137" SNO PRO LTD (Last One) \$13,149 \$10,949 XF 7000 CROSS TOUR 141" (Lost One) \$12,999 \$10,849 \$12,099 \$10,099 XF7000 CROSS COUNTRY SNO PRO 141" \$12,899 \$10,799 F 1100 TURBO SP (1 Each Color) \$13,949 \$11,099 XF 8000 137" SNO PRO (1 EACH COLOR) \$12,649 \$10,449 F1100 TURBO SP LTD (1 Each Color) \$14,249 \$11,199 XF 8000 CROSS TOUR ES 141" (Last One) \$13,199 \$11,049 \$7,299 \$6,199 \$10,799 \$8,599 ZR 5000 LXR (Last One) \$11,999 \$10,049 ZR 7000 LXR ZR 7000 SNO PRO \$12,599 \$10,049 ZR 7000 SNO PRO LTD \$12,899 \$10,649 \$12,199 \$10,149 ZR 8000 SNO PRO (Last One) \$12,399 \$10,049

2014 MODELS - NEW with Warranty

\$2,799

\$10,949 \$9,599

\$13,099 \$10,799

ZR 120 (Last One)

ZR 8000 SNO PRO LTD ES

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